

# Linh Vu

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<https://sites.google.com/view/linh-vu>

## Education

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- University of Amsterdam** Amsterdam, The Netherlands  
PhD, Behavioral Ethics 2020 – present  
Department of Microeconomics  
Supervisors: Prof. dr. Shaul Shalvi and Prof. dr. Joël van der Weele
- Vrije Universiteit Amsterdam** Amsterdam, The Netherlands  
MSc, Cognitive Neuropsychology, *Cum Laude* 2018 – 2020  
Department of Experimental and Applied Psychology  
Supervisor: Prof. dr. Jan Theeuwes
- University of Southampton** Southampton, The United Kingdom  
BSc, Psychology, *First class honors* 2014 – 2017  
Department of Psychology

## Academic Visits

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- Vienna University of Economics and Business** Vienna, Austria  
Visiting Graduate Student Spring, 2022  
Department of Strategy and Innovation  
Supervisor: Prof. dr. Susann Fiedler
- Utrecht University** Utrecht, The Netherlands  
Visiting Bachelor Student Fall, 2016  
Department of Psychology

## Publications

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- Vu, L.**, Molho, C., Soraperra, I., Fiedler, S., & Shalvi, S. (2024). Giving (in) to help an identified person. *Journal of Experimental Social Psychology*, *110*, 104557. <https://doi.org/10.1016/j.jesp.2023.104557>
- Vu, L.**, Soraperra, I., Leib, M., van der Weele, J., & Shalvi, S. (2023). Ignorance by choice: A meta-analytic review of the underlying motives of willful ignorance its consequences. *Psychological Bulletin*, *149*(9-10), 611-635. <https://doi.org/10.1037/bul0000398>
- Shalvi, S., Mol, J. M., Molho, C., **Vu, L.**, Leib, M., & Soraperra, I. (2022). Psychological science for a responsible sharing economy. *Current Opinion in Psychology*, *44*, 100–105. <https://doi.org/10.1016/j.copsyc.2021.08.032>
- Summers, R. H., Sharmeen, T., Lippiett, K., Gillett, K., Astles, C., **Vu, L.**, Stafford-Watson, M., Bruton, A., Thomas, M., & Wilkinson, T. (2017). A qualitative study of GP, nurse and practice manager views on using targeted case-finding to identify patients with COPD in primary care. *NPJ Primary Care Respiratory Medicine*, *27*(1). <https://doi.org/10.1038/s41533-017-0049-3>

## Invited Talks

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Vu, L. (2021). Ignorance by choice: A meta-analytic review of the underlying motives of willful ignorance its consequences. *University of Paderborn*, Paderborn, Germany.

Vu, L. (2023). Giving (in) to help an identified person. *Strategic Information Network*, online.

## Chaired Symposia

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Willful Ignorance: Understanding the Intentions behind Information Avoidance (2021) for the Subjective Probability, Utility, Decision Making (SPUDM) online meeting.

Speakers: **Christine Exley** (Harvard Business School), **Katharina Momsen** (University of Innsbruck), **Daniel Toribio-Flórez** (Max Plank Institute for Research on Collective Goods) & **Linh Vu** (University of Amsterdam)

Discussant: **Prof. dr. Jason Dana** (Yale University)

The impact of (the lack of) information on prosocial behaviors (2023) for the European Association of Social Psychology (EASP) general meeting.

Speakers: **Linh Vu** (University of Amsterdam), **Fiona tho Pesch** (University of Wuppertal), **Amos Schurr** (Ben-Gurion University) & **Zachary Grossman** (University of California, Merced)

## Presentations

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Vu, L., Molho, C., Soraperra, I., Fiedler, S., & Shalvi, S. (2023). *Giving (in) to help an identified person*.

- Subjective Probability, Utility, Decision making (SPUDM), 2023, Vienna, Austria
- International Association for Research in Economic Psychology (IAREP), 2023, Nice, France
- Association of Social Psychology Research (ASPO), 2023, Utrecht, Netherlands

Vu, L., Soraperra, I., Leib, M., van der Weele, J., & Shalvi, S. (2023). *Ignorance by choice: A meta-analytic review of the underlying motives of willful ignorance its consequences*.

- International Convention of Psychological Science (ICPS), 2023, Brussels, Belgium
- Israel Organizational Behavior Conference (IOBC), 2023, Tel Aviv, Israel
- Society for Judgment and Decision Making (SJD), 2022, San Diego, United States
- International Conference on Social Dilemmas (ICSD), 2022, Copenhagen, Denmark †  
† Best Presentation by an Early-Career Researcher
- European Group of Process Tracing Studies (EGPROC), 2022, Amsterdam, The Netherlands
- International Association for Research in Economic Psychology (IAREP), 2022, Kristiansand, Norway
- Summer Institute on Bounded Rationality, Max Planck Institute for Human Development, 2022, Berlin, Germany
- CBESS-CeDEX-CREED Meeting (CCC), 2022, Amsterdam, The Netherlands
- Economic Science Association (ESA), 2021, online
- International Association for Conflict Management (IACM), 2021, online

- International Association for Research in Economic Psychology and Society for the Advancement of Behavioral Economics (IAREP/SABE), 2021, online
- European Group of Process Tracing Studies (EGPROC), 2021, online
- TIBER symposium, 2021, online
- CBESS-CeDEx-CREED Meeting (CCC), 2021, online
- Kurt Lewin Institute (KLI) conference, 2021, online

## **Awards, Grants, & Scholarships**

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<b>International Conference on Social Dilemmas</b>	2022
Best Presentation by an Early-Career Researcher	
<b>A Sustainable Future Initiative</b>	2020
University of Amsterdam	
Research Grant – 3,000 EUR	
<b>VU Fellowship Program</b>	2018 – 2020
Vrije Universiteit Amsterdam	
Scholarship – 30,000 EUR	
<b>Holland Scholarship Program</b>	2018
Vrije Universiteit Amsterdam	
Scholarship – 5,000 EUR	
<b>Undergraduate Merit Scholarship</b>	2014 – 2017
University of Southampton	
Scholarship – 7,500 GBP	

## **Teaching Assistant Experience**

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<b>University of Amsterdam</b>	2020 – present
Brain Organization and Cognition for Behavioral Scientists (MSc)	
Bachelor's Thesis and Thesis Seminar Organizational Economics (BSc)	
Introduction to Python (BSc)	
<b>Vrije Universiteit Amsterdam</b>	2018 – 2020
Research Methods for Biomedical Sciences (BSc)	

## **Ad-hoc Reviewer Service**

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Motivation and Cognition

## **Professional Activities**

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Co-organizer of the CCC meeting	2022
Co-organizer of CREED lunch seminars	2021 – present
Chair of the ASPO Dissertation Award Committee	2022 – 2023
Member of the ASPO Dissertation Award Committee	2021 – 2022
Programing Teacher at KDI Education	2018
Research Assistant at University of Southampton	2014 – 2017